

# Assessment of Bank Credit Risk: An Analytical Study of the Saudi Paper Manufacturing Company

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The credit score pastime is of super significance and brilliant importance in the achievement of the banking monetary institutions, due to the fact the results of their business rely to a large extent on the quality and length of their credit score portfolio. Therefore these economic banking institutions need to direct most of their assets closer to the control, manipulation and observation of the credit score portfolio; the credit score selection-making relies upon, to a point, excellent records and monetary statistics. Evaluation and contrast of these statistics and facts is historically linked with commercial requirements, comparable companies and analysis of the opportunity of the projects failure.

**Key words:** *Assessment, bank and credit risk.*

## Introduction

It commenced focusing on the use of economic analysis and credit situations after the fantastic melancholy all through the 40's period that showed some instances of fraud to impose the assignment based totally upon the book of monetary information on public shareholding businesses. The origins of monetary and credit score evaluation have been connected to monetary management because monetary and credit score analysis is one important equipment for the strategy planning stage; later many parties, including buyers, lenders, authorities, agencies and sellers have used economic and credit analysis because of its importance.

## **Studies' Methodology**

### ***Study Problem***

The study revolves around handling financial institution credit score danger in local and worldwide banking financial institutions, and it tries to answer the following:

What is the possibility of using the gear of economic and credit score analysis and forecasting the failure of tasks, as an effective tool for assessing credit risks in financial banking establishments, to attain achievement in light of the accelerated risk and elevated instability?

### ***The Importance of the Study***

This study deals with research and evaluation with new techniques and strategies that are taking control and the assessment of the financial institution credit hazard. The banking enterprise is expecting financial failure that have exclusive advantages which the banking industry needs to use to supply bank credit.

### ***Objectives of the Study***

This study seeks to attain the following goals:

1. Explain the importance of economic and credit score evaluation as a tool in making rational financial choices.
2. Analysing the financial equipment used in forecasting the financial failure of projects.

### ***The Hypothesis of the Study***

- Credit score threat evaluation enables banks to reduce their danger and keep away from terrible loans.

## **A Conceptual Framework for Bank Credit Score Chance**

### ***First, Economic Organisation & Dangers***

Uncertainty cannot be eliminated or absolutely eliminated, and anywhere there may be uncertainty, there are dangers; as defined by Dirucker (2016), the trial to cancel risks in business companies is a fictitious thing. However, it is the potential to take measures with greater dangers and trying to do away with dangers or maybe looking to lessen them, can

cause them to be irrational and insufferable dangers; the best result is one of preventing dangers.

There are numerous definitions of risks and the most commonplace definition indicates that the dangers are "uncertainty or possibilities of loss, and prudent control is dealing with the hassle via making plans, organizing, coordinating, enforcing and monitoring". Consequently, prudent chance control is sensible in dealing with risks in an effort to protect the prohibition and future of the property of business groups. (Ahmad, 2019: 45).

### ***Second, Credit Control***

The principle goal of credit score management as defined by Seinkey( 2019), is to boom the worthwhile sale and consequently upload an additional price to the employer through granting loans to dependable clients; at the heart of the economic system there is a credit score machine, which the financial institutions' and groups' monetary intermediation make decisions approximately about credit score and reliability lending to debtors. (Al-Shamaa, 1990: 88)

### ***Third, the Significance of the Financial Organisation***

Financial institutions play an essential position in the financial system by way of mobilising a budget from depositors (savers) to borrowers (entrepreneurs) and at some stage, in the manner of economic institutions, impose some expenses with the hope of income within the Philippines, as stated by Fajardo, Mianasalas & Acitarez (1991). There may be a big hole among the wealthy and the poor. Many money owners invest their cash in their commercial enterprises or lend to other individuals or different commercial institutions. This was in the past, while borrowing flourished; however with the improvement of financial establishments, many cash holders deposited their excess within the banks, rather than directly dealing with debtors, who may additionally, in the long run, be cheating in their dealings. Here managing cash within economic institutions is more suitable and secure. (Sultan, 2014: 88)

### ***Fourth, Credit Score Chance Pix***

1. Borrower dangers (Cerackford, 2003: 500-502)
  - A. The eligibility of the borrower and the validity of borrowing: It is far more natural for the bank to be reassured that the loan contractor has the proper power to represent those borrowing and that he has the authority to borrow and settle the loan required in all its phrases and guarantees. In this regard, the form of the borrowing facility, and the rights and powers of directors to borrow, ought to be recognised.

- B. Within the absence of any text inside the agency's settlement, the approval of the overall meeting or all partners should be had, depending on the case. The bank should stand on the limits of the authority of the representative of the borrowing status quo inside the agreement, by way of reviewing the authorisation issued to him in this regard with the aid of the able authority; the conditions on which he can agree should be so that peace of mind is had and no longer exceeds the authorised limits.
- C. The borrower's credit score reputation: Discover the data accrued by him, which displays the volume of his recognition for his pledges and his fulfilment of duties on time. Banks are inquisitive about knowing whether the borrower has been conversant in delaying reimbursement or if he can pay most effectively with the aid of applying pressure to it. It ought to be reassured of the borrower's proper intentions and honesty, and those and other matters are found out via the inquiry about him/her from the market and from banks, and by means of recalling the financial institution's revelation in handling the borrower.
- D. Borrower's social conduct: It approaches his/her manner of existence, his meeting with others, and his/her approach of spending in these non-public moves that can have an effect on the borrower's activity and might cause him some financial problems.
- E. The economic position of the borrower: Observing the monetary statements (price range, working and trading account, profit and loss account) and extraction of the diverse economic indicators that clarify the balance of the ability's financial shape, its dependence on outside borrowing, the liquidity of its belongings, the improvement of its activity, the dimensions of its enterprise, the prices of its commercial enterprise, the prices of its enterprise, and the quotes of its commercial enterprise found out by the income and the quantity to which they are steady with the prevailing fees of a comparable pastime.
- F. The borrower's productive ability: Examining the performance of the borrower's use of the one of a kind production elements, the approach used in production, the agency's internal business enterprise, the revelation of of its personnel, the exceptional use of its manufacturing and marketplace popularity, the regularity of its clients in charge, and its plans for production and expansion.

## 2. Risks related to the activity of the borrower

Its nature and causes range in keeping with monetary sports that vary in their production and advertising situations. Agricultural production is popular and is tormented by various factors, including the ones related to climatic situations, water availability and vulnerability to agricultural pests. Therefore, the delivery of vegetation is hard in the short term; at the same time as the demand for that vegetation is frequently inelastic, especially for the necessary commodities. (Chiorafas, 2019: 45)

### 3. The dangers related to the operation to be funded

Those risks vary according to the character, conditions and guarantees of each credit transaction. The risks of borrowing with an assurance of goods vary from the risks of borrowing with a guarantee of securities, to the dangers of financing the contracting operations and issuing the letters of assurance related to them. This will be highlighted from the evaluation of a number of these sorts of risks. As for contractors' financing, the dangers are mainly related to the contractor's efficiency and revelation in the operations he carries out, whether in terms of protection research that he prepares to enter into tenders, or in terms of handling implementation in line with the applications set up for that, without sacrificing the extent of overall performance; there may be an order which exposes the contractor to withdraw the system or to pay huge fines. (Seinkey, 2019: three hundred)

### 4. Risks concerning general conditions (Kelob, 2005: six hundred)

A. Financial risks: which can be outside the borrower's will, and will have an effect on him/her. Here are some examples:

- The objectives of the economic and social improvement plans and the amendments which can be made to them, and the implementation of monetary and economic choices that may be required at certain instances, and may additionally affect a few sports in the use.
- Developments of financial cycles, whether or not within the short or long term, and their impact on the numerous activities in phrases of employment and profits.

B. Political, social and felony conditions:

Its dangers are multiple and its effect varies. Examples encompass the dangers bobbing up from the financial dependency of foreign nations, the effects of wars and the severing of relations with certain countries, and the issuance of a few legislations which can allow the postponement of a few bank debts granted to customers, that have an effect on the distribution of earnings among a few of the community.

### 5. Risks arising from the financial institution's mistakes

Banks strive to lessen the dangers associated with mortgage administration and installed area systems to support their manipulation of a loan; however, some troubles may additionally rise from the bank which no longer follows intently the provisions of loan agreements, tendencies inside the value of the mortgage and maintaining it, or mistakenly liberating sure ensures inclusive of items, securities or deposits, or no longer requiring a price or renewal of the fee of the letters of assurance that cowl a number of the loans before they expire; the banks are

keen to hold a fixed number of facts aimed toward following the simple situations of the mortgage, mainly in regards to the dates of compensation and the value of the assurance and insuring it in opposition to diverse risks. It also conducts periodic inspections of its circumstance, cost, and compatibility to take precautions to shield it against theft (Fiajardo, 2016: 67)

#### 6. The dangers on account of the movements of others

The borrower may additionally be assessed because of the movements of others, on some of the dangers that affect his ability to meet his duties, and that it isn't easy to limit, including the bankruptcy of a senior patron's debtor, or the booklet of unreal facts about the client, indicating his bad position, due to which banks address him by limiting the credit facilities granted him in a manner that influences his interest (Fiajard, 2016: 300).

### ***Fifth, Credit risk assessment strategy***

#### 1. The foundations of granting bank credit

Banks adopt one or both of the following two approaches as a basis for granting the first bank credit. Cautious approaches aiming at reducing the amount of credit risk for operations that bear doubts about their recoverability when due, and directs credit controls accordingly to its efforts, to avoid any losses resulting from granting credit. According to this approach, the bank usually focuses its activities in areas he has previous experience in and does not tend to enter in areas for which he does not have sufficient information. The second approach is the approach in which credit risk is seen as a normal part of the bank's activity and confronts it by charging a margin for credit operations where risk and target are increased. (Bus, 2004: 100)

#### 2. Pricing of Risk

In the context of implementing the risk pricing approach, Jabbar 2000 indicated that a list is prepared containing the elements necessary to evaluate the loan application according to its relative importance and determines the final total for it and the category within which the credit request is included: if the bank's credit policy gives credit to its customers to the acceptable category, the percentage of doubt regarding the recovery of funds does not exceed 30%, for example, the customer may be divided into three categories: (Bienz, 2000: 300)

- Category (A) involves a degree of doubt that does not exceed 10%.
- Category (B) involves a degree of doubt that does not exceed 20%.
- Category (C) involves a degree of doubt that does not exceed 30%.

For each category, the administrative cost of credit is determined, in addition to a graduated margin with increased risks and uncertainties, in order to reach the required interest rate.

### 3. Reasons for Outstanding Credit

Bius (2004) focused in his book, *Credit Management*, on the reasons for non-payment of credit, where he mentioned three reasons for non-payment of credit, namely: inefficiency, dissatisfaction and the policy of slowdown (Geibson, 2003: 200 - 203).

#### *Inefficiency*

This can be due to a shortage of personnel or an end result of the organisational structure. Every so often the principle reason is unknown until they screen the provider's non-stop survey about system errors that no one has noticed earlier, as stated by Bass (1979). In addition to that, the inefficiency may be repaired or addressed through reviewing credit score managers the procedures for authenticating the account list, by doing or organising administrative visits: to go to the employee in the price of dealing with the notes of the acquired items and ultimately via the decision to either take delivery of them or take a sequence of harsh measures. He warned (Bius 2004) that this ought to be treated cautiously to keep the economic popularity in the place of issuing, and to take brief and direct moves.

#### *Dissatisfaction*

Credit stays unpaid because of the patron's dissatisfaction, so the customer may be disappointed due to logical grumbling that delivered the organisation's interest however it was not resolved. The patron may also desist from paying because of the excessive charge of the products or a loss of the delivery of the goods to the client and to avoid customer dissatisfaction (Bius 2004). By carrying out a joint visit from the income man, although he indicates that if it isn't viable, then the subsequent step is to take a procedure for figuring out and setting apart the disputed amount and convincing the consumer to pay the other amounts.

#### *Planned Policy*

The situation is that some groups take out as many loans as feasible without any oversight and the inevitable result is that the organisation will have a shortfall in working capital and will in the end lodge to giving false excuses to lenders. Bus (2004) advises that he should be a supervisor, give credit cautiously and be able to see via those attempts to conceal the reality that his organisation was used to provide loose working capital.

#### 4. Credit Worthiness of Borrower

Credit analysis mainly aims to identify and measure potential risks with a view to limiting their effects as possible, by setting controls and taking appropriate guarantees to ensure the recovery of the loan is at the maturity date; this is because judging the borrower's competence to obtain the loan is not easy, as it requires a lot of information and data and the use of analysis tools. The finance is efficient, and all this requires a high level of experience, which improves the right credit, and almost all bankers depend on it. (Geibson, 2003: 500)

#### ***Fifth, Credit Risk Assessment Methods***

In the book by Bass (1975), entitled International Trade Credit Management, he focused on methods of assessing credit risks used in assessing credit, which is: (Bienz, 2000: 56)

1- Assessment primarily based on ability to pay, and the intention to pay.

1.1- The person and depth of a purchaser's fee.

1.2- Ability or capability: The capacity of the consumer to effectively manage the fee.

1.3- Capital: the size and shape of the purchaser's wealth, which can be taken into consideration as insurance for a fee.

1.4- Conditions: The degree to which the client's external credit impacts or impedes payment.

1.5- Insurance: The guarantee that can be received to relax credit on call.

With the equation:

*private + expected + Capital + insurance + economic situations = credit score hazard.*

2- The assessment is based totally on economic fitness

2.1 Liquidity: the agency's liquidity is due to the corporation's capacity to pay its short-term period dedication when it's due.

A. Liquidity ratio = modern belongings / current liabilities.

B. Brief ratio = (present day belongings - stock) / contemporary liabilities.

C. Operating capital = contemporary assets - present-day liabilities.

2.2 Pastime: more sales that require greater financing both through debt or fairness financing.

A. Turnover of receivables = income / receivables

B. Average series period = receivables / income \* 360 days

C. Stock turnover = income / inventory

D. Turnover of total assets = income / total assets

2.3 Profitability: the correct profits that shape the premise of the constructing or the economic structure of the organisation.

- A. Return on assets (funding) = net earnings / general belongings
- B. Earnings margin = internet profits / income
- C. Go back on fairness = net earnings / equity

2.4 Opportunities' potentials: The abilities of a corporation can be made in the future via analysing management capacity, human resources and economic assets.

3- Assessment based on economic analysis (Mahmoud, 1993: 60)

- A. Previous experience of credit seekers.
- B. The elements of granting credit which include the call and recognition of the borrower, the time period and quantity of the mortgage, the mortgage purpose and the charge time table.

4- The assessment is based totally at the borrower's previous enjoyment and influences

When the use of this approach the following steps have to be followed: (Mukhtar, 1993: 60)

- A. It is essential to recognise the client (the borrower).
- B. Discover what others are announcing about the borrower.
- C. Pay attention to what the borrower says about himself.
- D. Inquiring for the borrower to make self-explanatory advice.

5- Score primarily based on 5Ps of credit (Hindi, 1993: 56-fifty seven)

### ***Human Beings, Evaluation***

- A. Efficiency: history and enjoyment, age of managers, administrative capability, coverage.
- B. Control capability and effectiveness: employer control, return on capital, return on the overall property.
- C. Administrative capabilities and monetary reviews: control over Asset Valuation, precise Accounting Disclosure.
- D. Goal and capacity to pay: popularity within the commercial enterprise region, charging overall performance, organisation financing.

### ***Product, Goal***

- A. Profitability - the stability between return and risk.
- B. Amount.
- C. Charge.
- D. The lifestyles of credit score coverage.
- E. Advertising and marketing objectives - market percentage.
- F. Replacing other creditors.

### ***Price: Source, Timing, and Chance***

- A. Asset Financing - in step with the statement of economic function, inventory receivables.
- B. Coins flow - Uncertainty for an extended time period.

### ***Protection: Every Other Way to Live To Tell the Tale***

- A. Internal - assertion of the monetary role, leverage, liquidity or by means of guarantee.
- B. Outside - guarantees, hints.

### ***Follow-Up Perspective, the Result***

- A. Is this enterprise attractive as an extended-time period purchaser?

### ***The Third Subject Matter: The Practical Facet***

The use of credit chance assessment standards for the Saudi Paper production organisation based totally on the LAAP technique.

#### **A- Liquidity ratios**

1. The liquidity ratio multiplied from 1.2 times in 2010 to at least 1.3 instances in 2011, which means the ability of the modern property to cowl current liabilities.
2. The speedy liquidity ratio expanded from 74 % in 2010 to 79 % in 2011, which shows the capacity of modern-day property to convert into cash.

#### **B- Hobby ratios**

1. The receivables turnover was 0.7 times in 2010, that is identical to the turnover of receivables of 0.7 instances in 2011, which shows balance.

2. The gathering period elevated from 0.04 days in 2010 to 0.05 days in 2011; because of this growth, the collection of bills receivable was made.
3. Stock turnover decreased from 0.8 times in 2010 to 0.6 instances in 2011; because of this there is a lowering in the sale of inventory which affects the profitability of the company by declining.
4. Overall assets turnover reached 0.1 times in 2010, which is identical to the belongings' turnover of 0.1 time in 2011, which suggests stability.

#### C- Profitability ratios

1. The price of return on investment decreased from 2.1% in 2010 to at least 1.4% in 2011, and this suggests the business enterprise's inefficiency in producing earnings from total belongings.
2. The profit margin reduced from 15.7% in 2010 to 12.2 in 2011, this means a decrease in income.
3. The price of going back on fairness has reduced by 54.6% from 2010 to 2012.

### **Conclusions and Recommendations**

#### *First, the Results*

1. The bank credit score is a relationship based totally on mutual acceptance as true between the creditor's birthday celebration (the financial institution) and the debtor's birthday celebration (the borrower), and based totally in this courting the debtor (the borrower) can obtain a sure amount of money to acquire specific functions that he desires (the borrower). He/she makes a pledge to return the fundamental quantity to the financial institution and at the agreed time.
2. It is clear from the evaluation of the business enterprise's effects that banks need to pay attention to credit danger assessment criteria in order to keep away from awful loans.
3. It becomes clean via the outcomes of the evaluation of the significance of the credit score danger assessment criteria, by understanding the capacity of the borrowing organisation to pay off the loan granted to it.
4. Through the consequences of the evaluation, it turned out that the profitability ratios are low for the agency and because of this the enterprise is not able to generate profits.

#### *Second, Recommendations*

1. Giving exceptional importance to the topic of monetary evaluation and credit score chance assessment is of extreme importance to monetary and banking institutions as the monetary analysis isn't restricted to the making plans characteristic, but also prolonged to

encompass the oversight characteristic; this is because the importance of monetary analysis in establishments stems from the truth that establishes the ability of corporations to borrow and fulfil compensation. Its money owed chose the extent of the performance of the established order's management, making use of it in making rational choices, accomplishing the agency's investment value and the feasibility of investing in its shares.

2. Attention to education and instructing credit facilities' employees from banks at a high degree so that they will perform their work efficiently through providing them with routine and specialised courses, attract them in seminars and meetings related to aspects of their paintings, and informing them of everything new in the banking discipline.
3. The researcher calls at the monetary and banking institutions to cooperate and coordinate with the legitimate and unofficial parties that allows me to put the programs in drawing plans and strategies to obtain exact management of the credit score, and put the cases of fraud by others nearby, local and global reports in this subject.
4. Via the results of the analysis, the researcher calls on banks to pay attention to the techniques and standards for assessing bank credit score danger due to their substantial impact on understanding the corporation's overall performance in reaching income and therefore found out the organisation's potential to master the loans granted to corporations.



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